Space ceiling modern solutions

BECOME ONE OF US Partner With the Future of Ceilings & Walls

Why Join Space Ceiling?

Space Ceiling is revolutionizing modern interior design with stretch ceiling and wall systems, integrated lighting, acoustic solutions, and luxury finishes. As a dealer, you tap into a high-demand niche with full support and unmatched innovation — all while maintaining your independence.

We Believe in Dealer Freedom

Our dealer program is designed to empower you. We want our partners to succeed with freedom — not be locked into rigid franchise rules or corporate micromanagement. That's why:

- You operate under **your own business model** (or optionally use Space Ceiling branding)
- You decide how to run your installations and manage your team
- We don't charge franchise fees or royalties
- You can choose to offer additional services beyond stretch ceilings

We Set the Prices — You Control the Project

To protect the value of our brand and support your profitability:

- We provide clear minimum pricing per sq/ft by region
- Dealers receive materials at cost price or dealer pricing
- You invoice the client directly and keep the margin
- We maintain brand value while you remain in control of your business

This hybrid model gives you flexibility while still aligning with Space Ceiling's high-end standards.

Top Benefits of Becoming a Space Ceiling Dealer:

- **Premium Product Access:** Stretch ceilings, glossy/matte finishes, printed designs, acoustic panels, smart film, magnetic lighting systems, and LED integration
- **Exclusive Dealer Pricing:** Competitive dealer rates close to supplier pricing, plus support to boost your project profitability
- **Full Training & Onboarding:** Hands-on installation training (online or in person), step-by-step install guides, technical drawings, material calculators
- Use of Brand Materials: Access to our logos, brochures, project images, social content, and presentations
- Lead Sharing & Marketing Support: Local leads forwarded to dealers, optional co-branded advertising, shared social posts
- **Innovation Access:** New products and technologies (fiber optics, smart film, printed membranes) shared first with dealer network

Who Should Apply?

We're looking for:

- Ceiling and drywall contractors
- Interior renovation companies
- Electricians or LED lighting installers
- Architects or designers
- Entrepreneurs or showroom owners who want to represent a modern brand

Dealer Types & Opportunities

1. Business Dealer (Supply & Install)

- Use your own brand, integrate our products into your offerings
- Purchase materials directly from Space Ceiling at dealer pricing
- Quote and invoice your own clients
- Basic training and support provided
- Ideal for experienced tradespeople or contractors expanding into stretch ceiling systems

2. Brand Partner (Exclusive Representation)

- Use the full Space Ceiling brand in your city/region
- Appear on our official website and receive branded marketing materials
- Leads in your region forwarded to you directly
- Higher level of support, project quoting assistance, advanced install training
- Optional access to showroom buildout or launch packages
- Ideal for entrepreneurs looking to represent a luxury ceiling solution

Program Requirements:

To ensure strong brand integrity and client satisfaction, we ask that all dealers:

- Demonstrate experience in ceiling, wall, or renovation work
- Complete product training (online or in person)
- Invest in basic installation tools (we'll provide the list)
- Meet our brand quality standards for installs and customer communication
- Maintain minimum pricing in your territory (MAP pricing structure)

What You Get:

- Dealer certificate (printable)
- Starter pack with samples and brochures (optional)
- Access to dealer portal with tools and downloads (coming soon)
- Guidance on quoting, marketing, and product selection
- Optional inclusion in Space Ceiling showroom builds or displays

Next Steps

- 1. Fill out the online dealer application at: www.spaceceiling.ca/become-an-authorized-dealer
- 2. Our team will contact you within 2–3 business days for an intro call
- 3. Once approved, you'll receive:
 - Agreement to review and sign
 - Access to training materials
 - Pricing and ordering info

Let's build modern together.

Email: info@spaceceiling.ca Web: www.spaceceiling.ca/become-an-authorized-dealer Instagram: @spaceceiling Phone: (403) 869-9454

